



**Lercari**

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**INTERNATIONAL**

Third Party Administration  
for Multinational Clients

# Gestione sinistri

## *l'importanza della specializzazione*

MILANO, 08 GIUGNO 2017

L'ambito :

- Perizie Assicurative
- Gestione Sinistri - TPA
- Nuove attività





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## Gestione sinistri: a cosa tende il mercato ?





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# Specializzazione è innovazione o tradizione ?!?





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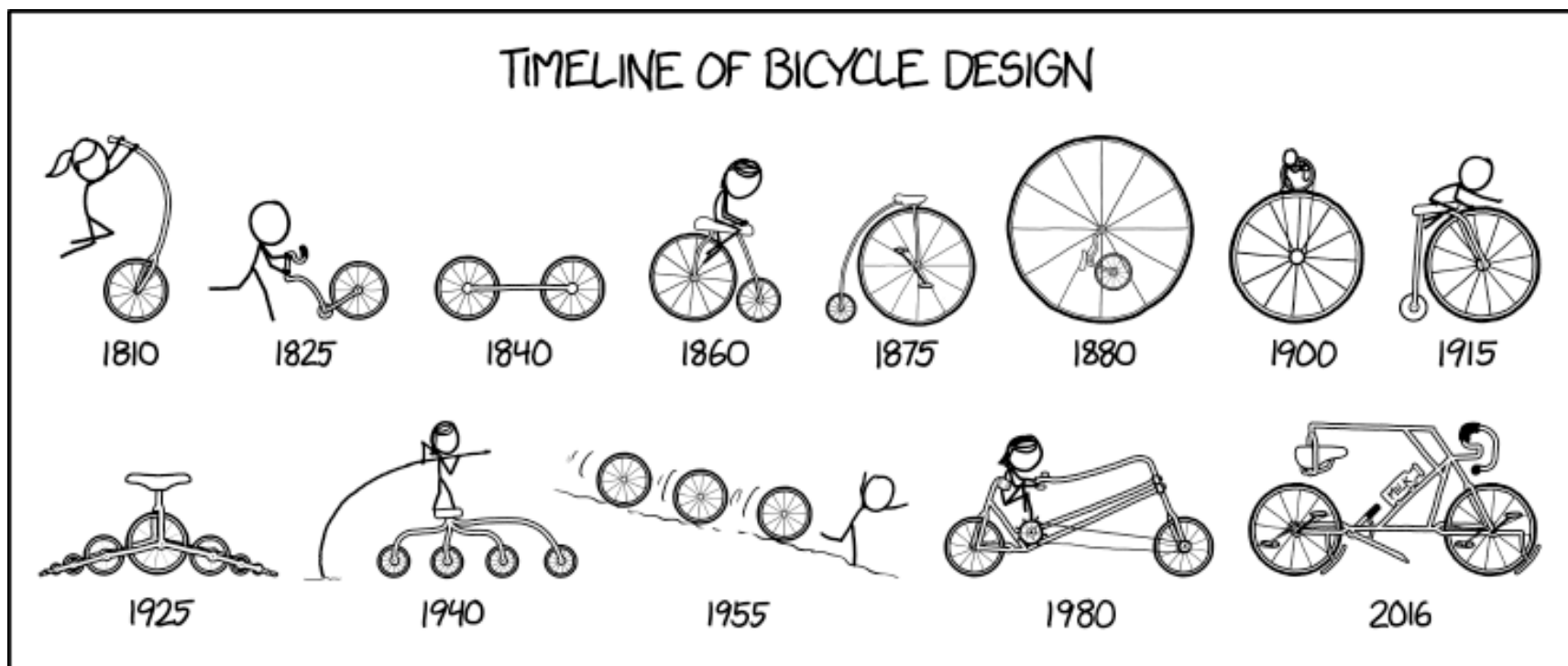
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# L'esempio dell'editoria : idee o realtà ?



# Il settore assicurativo oggi





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Niente è  
meglio di un  
esempio ...

L'esito delle operazioni è il seguente:

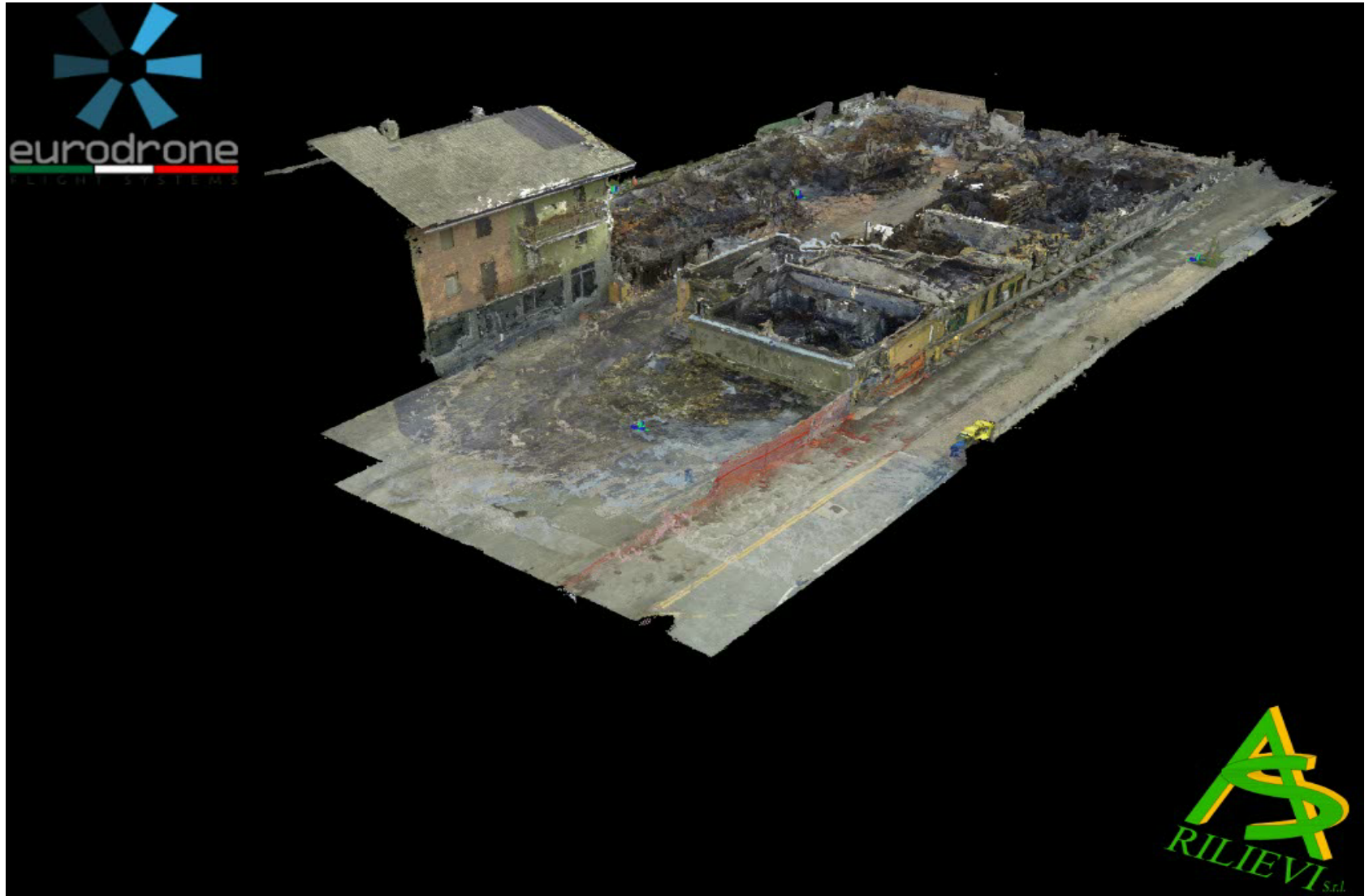
	<b>OPERATORE ECONOMICO</b>	<b>RIBASSO PERCENTUALE OFFERTO</b>	<b>TOTALE ANNUALE IVA INCLUSA</b>	<b>TOTALE PER 2 ANNI E 6 MESI IVA INCLUSA</b>
1		37,25%	€ 9.368,04	€ 23.420,10
2		49,50%	€ 7.539,21	€ 18.848,05
3		18,75%	€ 12.129,92	€ 24.259,84
4		43,00%	€ 8.509,60	€ 21.274,00
5		64,00%	€ 5.374,49	€ 13.436,23
6		49,00%	€ 7.613,86	€ 19.034,65
7		58,16%	€ 6.246,40	€ 15.616,00
8		33,00%	€ 10.002,52	€ 25.006,30
9		42,50%	€ 8.584,26	€ 21.460,64
10		30,00%	€ 10.450,40	€ 26.126,00



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## Brexit occasione o preoccupazione !!?



# Global Insurance Services & Solutions

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Lercari Group's claims handling activities are developed by our staff supervised and coordinated by the **headquarters** located in **Genoa, Milan** and **London** and supported by a national and international network.

Our Group offers a wide range of insurance related services with special emphasis on **claims handling, loss adjusting and TPA services**.

A large territorial network of offices, both in Italy and overseas, enables us to dovetail with the worldwide facilities of our partners Cunningham Lindsey International to provide the required standard of performance backed up by **in depth knowledge of local regulations and market practices**.

Lercari has been present in the Italian insurance market for **more than 135 years** and its consolidated experience ensures consistency and quality of service backed by an internal workforce of around **250 in-house professionals**.



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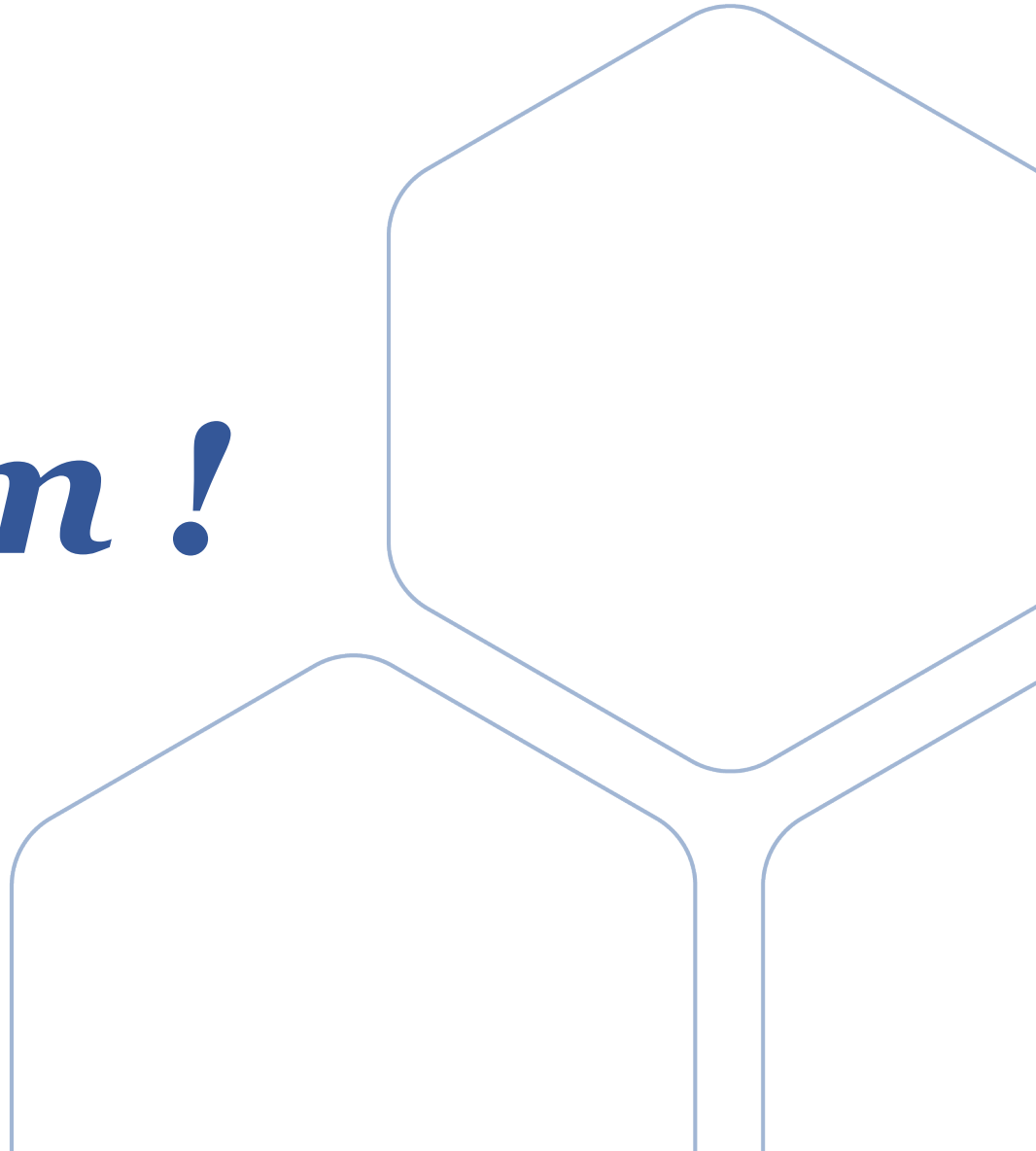
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*One  
solution !*

Ing. Gian Luigi Lercari





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**La logica vi porterà  
da A a B**

**L'immaginazione vi  
porterà dappertutto**

*(Albert Einstein)*



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